



Special 35th Anniversary Open House Edition • October 2011



## Welcome to Steelway Building Systems

- celebrating 35 years of manufacturing excellence •

A common sight through 1970's Aylmer was an odd looking truck and trailer loaded with steel frames. These loads were typically over height and resulted in many communities without power and telephones as Glen White hauled his buildings to the job site. In these early years, Glen was responsible for design, fabrication and erection of his buildings.

Fabrication began in what we affectionately called the "Small Shop" located in his back yard. Large buildings were welded outside on the driveway. When Glen turned his hobby business into a corporation, he constructed the first of many phases of the current Springwater facility. This new building was equipped with an overhead crane to allow for better handling of the steel frames.

When buildings were completed, Ford Louisville trucks equipped with Hiab cranes were used to deliver and stand the steel frames. A young and inexperienced construction crew quickly learned the ropes, many of which hold key roles with the corporation today. The liabilities and headaches of erecting buildings caused Glen to end that portion of the business and focus on his passion of manufacturing. Expansion after expansion was added to the Springwater facility. In the mid 1980's a new facility was built in Aylmer to produce residential pool enclosures and small agricultural buildings. Extra space in this new facility allowed the company to take a big leap into manufacturing steel roofing and siding. A rollformer was purchased and commissioned in Aylmer to produce roof and wall panels.

The early 90's marked the biggest challenge to date with the hit of the recession. Equipped with his vision and optimism, a huge expansion was undertaken to move the contents of the Aylmer plant to Springwater to gain the efficiencies of having production under one roof. The recession saw the demise of many competitors which resulted in new opportunities when the economy strengthened. Glen had purchased industry specific equipment at competitor's auction sales, and this investment meant rapid growth over the next decade.

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